



NTS Consulting: aiming high

NTS Consulting has been providing engineering and integrated design services since 2007. It offers solutions for optimizing the electromechanical design of new products, as well as automating business processes, from the design stage to the fabrication of the end product. Recently, this promising new firm signed a great contract with Bombardier. An inside look at a business with the wind in its sails.

Successful lift-off

Founded in 2002 by Mohamed Serraji, NTS Consulting was quick to spread its wings. Less than 10 years later, the firm has offices in Laval, Sherbrooke and Casablanca (Morocco) and employs over 50 people: a highly experienced multidisciplinary team of designers, technical drafters, trainers, programmers and project managers. NTS also has within its ranks loyal colleagues with master's degrees and doctorates, who lend a helping hand from time to time.



The new-generation 3D Scanner, distributed in North America by NTS Consulting.

NTS Consulting is one of the leading Quebec suppliers of enterprise resource planning (ERP) software. It is committed to offering products and services to empower innovation among its clients, promote their growth, and create new added value.

NTS consultants have in-depth understanding of business processes in manufacturing and engineering companies. Their expertise enables them to offer business and technical solutions to meet process management and process improvement requirements. Its team of experts has vast experience in the aeronautics and automotive industries.

Spectacular growth

Remaining faithful to its principles to offer the best technologies at an affordable price, NTS allows its clients to enhance their competitiveness in local, national and international markets. The

company's clients include machinery manufacturers, furniture makers, assembly workshops, surface treatment manufacturers, sheet metal fabricators, packaging suppliers, etc.

NTS is now aiming to invest in other markets. The company was present at the 49th International Aeronautics and Space Exhibition at Paris-Le Bourget, which hosted 2,000 international exhibitors, welcomed over 130,000 business visitors and nearly 200,000 members of the general public.

"We have made a concerted effort to get into the European and U.S. markets, as well as Brazil," says Maxime Hince, NTS Business Development Director. "Our specialization in aeronautics has also won us a contract with Bombardier, where we'll be working as a subcontractor on the design and internal arrangements of business class planes. This contract will keep us pretty occupied until February 2012."

In addition to its technological capabilities, ultramodern facilities and hyperspecialized expertise in conception and design, reverse engineering and integration of product lifecycle management (PLM) systems, the Laval company also focuses on developing new business niches.

"Very soon we intend to start developing our expertise in renewable energy, including replacement fuels and wind power, to name just a few," emphasizes Ms. Mince. "These new initiatives, along with the Bombardier contract, will allow us to grow our workforce and continue our development strategy and our search for partners."

On balance, at this pace, it would not be surprising to see NTS Consulting being touted as one of the rising stars of the Quebec economy in the next few years, or even months.



For more information on NTS Consulting, contact Maxime Hince, Business Development Director, at 450 238-1448 ext. 211, or visit the company's Web site: www.ntsconsulting.ca.